



Azaleos launches clustered appliance for Microsoft Exchange 2003

Appliance enables CIOs and IT Directors to get their organizations out of the e-mail maintenance and management business.

Issaquah, WA– March 21, 2005 – Azaleos Corporation today announced the introduction of the Azaleos OneServer and OneStop Subscription Service, a comprehensive managed messaging offering for customers investing in the Microsoft Exchange email environment. Customers deploying the Azaleos OneServer immediately benefit from a high availability Exchange 2003 clustered environment, which offers significant improvements in stability, reliability, and reduced total cost of ownership stemming from the Azaleos appliance architecture.

“We’re very pleased with the Azaleos OneServer and OneStop Services solution we deployed earlier this year. It’s very reliable and provides us with enhanced security and mobility features we previously did not have,” said Rich De Brino, CIO of Everett, WA-based Compass Health. “Most importantly, having this solution in place allows us to focus more closely on our core business. Before turning to Azaleos, we were devoting a lot of resources to making sure our messaging system was functioning optimally. By taking over the management of our Exchange Server, Azaleos’ solution allows us to devote ourselves fully to our mission of providing Behavioral Health services to children, adults, and families in the four-county area.”

Microsoft continues to add rich features and functionality into Exchange 2003 Server making it a powerful resource for businesses. However, with all of the new features and enhancements to Exchange 2003, real-time monitoring, patch management, and administration have become a complex and costly undertaking for all IT organizations running Exchange. To address these IT realities, Azaleos’ OneServer integrates key Microsoft Exchange and Active Directory interfaces into a set of comprehensive .NET Web Services, and exposes a user-friendly Web Administration Console to provide companies relief from the burden and complexity of email management. Similarly, Azaleos’ automated OneStop subscription service takes care of all appliance updates, including required firmware and software patches.

“With email as the integral part of the business process across all industries, CIOs and IT Directors are increasingly struggling with related management and maintenance issues,” said David Ferris, president and senior analyst of Ferris Research. “Azaleos’ OneServer and OneStop services specifically focus on the Microsoft Exchange 2003 environment and provide customers with an on-premise messaging appliance with rich remote management. As far as we are aware, this is the first company that is offering this kind of a managed messaging appliance.”

“Managing email servers can require many IT staff hours for both scheduled and unscheduled tasks such as monitoring server operations, installing email, antispy and antivirus updates, and supporting mobile users,” said Mark Levitt, vice president for Collaborative Computing at IDC. “Azaleos’ managed messaging appliance and service help companies control messaging environments and related costs.”

The Azaleos messaging solution appliance is a true enterprise class appliance integrating hardware, software, and managed subscription services into an integrated, scalable solution. Each OneServer, supporting up to 2,500 users, is deployed in the customer’s network, securely behind the customer’s firewall and works seamlessly with the OneStop remote monitoring and patch management subscription service. The Azaleos OneServer and OneStop solution takes a holistic view of the Microsoft Exchange email messaging environment by becoming the customer’s primary email server. Some of the key features of the Azaleos offering include:

- Fault Tolerance and reliability - Natively clustered OneServer appliance provides a fault tolerant and high availability Windows/Exchange 2003 environment
- Monitoring, Maintenance and Management – 7x24 monitoring and comprehensively tested hardware, firmware and software updates provided by Azaleos
- Simplified Administration - Web Administration Console interface enables faster Exchange administration and management, eliminating costly IT staff training
- Enhanced Security - Complete audit logging and integrated workflow for all email management transactions
- Antivirus and Antispy – Integrated Sybari Antigen for Exchange 8.0
- Archiving for Compliance – Integrated Enterprise Vault from KVS
- Mobility – Integrated GoodLink Server technology by Good Technology

“IT organizations spend too much resource deploying, maintaining, and managing their email environments”, says Roger Gerdes, Chief Executive Officer of Azaleos. “By defining, monitoring, managing, and maintaining a prescriptive Exchange 2003 environment Azaleos enables CIOs and IT Directors to maximize their investment in Microsoft Exchange with a more robust solution, lower costs, and the ability to focus their IT staff on other critical business activities.”

The Azaleos OneServer is built on top of Microsoft Windows and Exchange 2003 and enterprise class server hardware from Dell and HP. OneServer ensures a secure, fault-tolerant, and automatically updated Microsoft Exchange 2003 environment. In addition to the core Microsoft Windows and Exchange 2003 software elements, the Azaleos OneServer provides integrated Antivirus and Antispy, Archiving for compliance, and Mobility capabilities from Azaleos’ technology partners.

About Azaleos:

Azaleos Corporation is a pioneer in the delivery of managed appliances and services for Microsoft Exchange messaging environments. Azaleos is focused upon meeting the customer challenge of reducing operational costs and expanding IT efforts that fuel growth and profitability. Information about Azaleos appliance solutions and subscription services is available at www.azaleos.net.

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